



ZENGER | FOLKMAN

# Live-Online: THE EXTRAORDINARY COACH WORKSHOP

Build your coaching capability!

November 4 & 5, 2020

## Prework

Participants will complete The Extraordinary Coach Attributes and Perspectives Self-Assessment prior to the session.

## Materials

- The Extraordinary Coach Participant Manual—a reference, workbook, and toolset to empower effective coaching
- The Extraordinary Coach Attributes and Perspectives Assessment—a self-survey that measures coaching behavioral preferences
- The Coaching Conversation Guide—a useful reference tool

## Audience

Registration is limited to those working inside organizations. Not for independent practitioners or coaches.

Workshop Fee: \$650

For more info or to register:  
[www.zengerfolkman.com/events](http://www.zengerfolkman.com/events)

Questions? Contact:  
[trobart@zengerfolkman.com](mailto:trobart@zengerfolkman.com)

Your organization's performance management practices are changing. Managers must be skilled coaches helping their employees reach full potential, and feedback conversations are taking center stage. *The Extraordinary Coach Workshop* offers the insights and skill-building that will grow your leaders into the coaches they need to be now and in the future.

**Develop Self-Awareness**—We know that learned management styles can either help or hurt coaching conversations. A unique component of *The Extraordinary Coach* experience is the Coaching Attributes and Perspectives Self-Assessment which helps participants identify their personal preferences across three leadership style spectrums. Participants receive the data and insights they need to explore areas that might require adjustment in their pursuit to be an extraordinary coach.

**Practice**—Participants practice the FUEL model with real-play scenarios, receive feedback from learning partners, identify an immediate coaching opportunity, and create a plan to achieve specific goals to improve their coaching conversations.

**Personal Preference Assessment**—Our best-in-class Coaching Attributes and Perspectives Self-Assessment uses a forced choice format to help participants identify the areas within their preferred leadership styles that support or potentially hinder successful coaching conversations.

## Agenda:

Live-Online: The Extraordinary Coach™  
November 4 & 5, 2020  
8:30am to 11:30am MT each day

REGISTER NOW