

# LEADERSHIP SPEED

Over the last few years a new competency has emerged. When we researched the 360-degree feedback data of the highest performing global leaders, we discovered that a **critical element of their effectiveness was their ability to execute with speed.**



2%

Probability of being an extraordinary leader if you are **strong at executing fast, but not on executing right.**



3%

Probability of being an extraordinary leader if you are **strong at executing right, but not on executing fast.**



96%

Probability of being an extraordinary leader if you are **strong at both executing fast and on executing right.**

**LEADERS WHO ARE IN THE TOP QUARTILE AT LEADERSHIP SPEED ARE**

**2X**

**MORE EFFECTIVE THAN THEIR COUNTERPARTS**

**AND INCREASE THE PERCENTAGE OF HIGHLY COMMITTED EMPLOYEES BY**

**50%**

## IMPROVE YOUR LEADERSHIP SPEED

We identified 8 companion behaviors that are critical in developing speed by analyzing feedback data received from over 1 million colleagues who rated their leaders' ability to execute with speed.



## LEADERSHIP SPEED IS THE ABILITY TO EXECUTE FAST AND RIGHT

One way to increase leadership speed is to build strengths in a core set of correlated competencies. To find out how you lead in executing fast *and* right, take our complimentary assessment and identify which areas you can focus on to improve your leadership speed—and move toward the top rung of today's leaders.

Learn more at [www.zengerfolkman.com/leadership-speed](http://www.zengerfolkman.com/leadership-speed)



ZENGER | FOLKMAN